

25th FFSI Worldwide Conference, Brazil - in High Gear

Preparations for the next 25th FFSI Worldwide Conference which will be held at the beautiful Rio de Janeiro in Brazil is well under way. As of this writing, there has been 81 registered participants including 8 spouses, 3 observers and 3 guests. Additional participants are still expected to register towards the end of February.

Our host of the conference, Logistics Network Technology is in high gear making sure that all preparations are ready for our conference.

So far, 10 participants booked the City Tour, 7 the Corcovado Tour and 1 for the Historical Tour on March 29. We expect more bookings as further announcements are made.

There will be a featured exotic Samba show during the Gala Dinner Party on 30 March 2006. The Farewell Dinner Party will be held on 1 April 2006 with the highlight of a Karaoke Singing contest. We are limiting the number of karaoke participants to 15 only and NSO is now accepting entries via email. Participants are requested to bring their VCD or DVD karaoke songs to be sure that your selection will be available. There is a very limited Chinese songs selection in Brazil.

The participants will look forward to a very special but productive presentation on "Global Charters for FFSI" which is something new but very timely for FFSI's Global thrusts.



HOTEL WINDSOR BARRA
Rio de Janeiro, Brazil

Special points of interest:

- FFSI now has 73 members in 58 Countries covering over 173 cities
- Q-Solutions, Ltd. covers New Zealand for FFSI
- Rogers IDS: FFSI now in Mozambique
- Shenzhen, China brings Careship Int'l to FFSI

The New Agency Finder Helps and Needs Help

FFSI's website Agency Finder has received good support and reviews from members. The listing by City and by Country has been found to be more practical than the search by city code system we had before.

Search for agents broadcasts have been getting good support from members

as new areas are discovered. Agents in Morocco, Israel, Cuba, Trinidad & Tobago, Mexico, Peru, Uruguay, Mozambique, Malta, Denmark, Brunei, Dominican Republic, Iran, Chile and more have been recommended by members to assist the other partners within the network in getting agents in these non-FFSI areas.

The best way to use this new facility is to create a shortcut on every Operations/Sales Staff desktop computer that will bring the Finder directly from the website whenever they need to check availability of agents in areas where there is no FFSI coverage yet.

Share your non-FFSI Agent!! Submit your list of good agents in non-FFSI localities. The Agency finder helps but also needs help from all of you.

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Three New FFSI Members During First Quarter of 2006

Q-SOLUTIONS, LTD - New Zealand is now fully covered by FFSI with the entry into membership of Q-Solutions on January 21, 2006. Sean Pudney, Commercial Manager, has expressed his excitement over the new challenges and opportunities being opened up by his company's partnership with FFSI. Although he is unable to attend his first worldwide conference with FFSI due to the movement of his company to new premises and some transition issues within the Quadrant Pacific group, he said "We will most definitely attend the 26th Conference and indeed over the next 12

months I have every intention to travel to Australia, Hong Kong, Singapore and establish ourselves further in the FFSI Family".

CARESHIP INTERNATIONAL TRANSPORTATION LTD. - John Lam, Executive Director of Careship, is attending our 25th FFSIWWC in Brazil. As FFSI's new member in Shenzhen, China, together with Reach-All Global Logistics, our FFSI Member who registered its branch office in Shenzhen, FFSI's presence will be further strengthened in this locality.

ROGERS IDS - Mozambique Lloyd Kennoo with the assis-

tance from Daniel Ng, Managing Director of Rogers Logistics, is in the final stages of completing their application formalities for FFSI membership in Mozambique. It is expected that before the end of February, the official announcement should be made.

Lloyd made a presentation of his company during the last Sales & Marketing Meeting held in Dubai last October, 2005. For those who have met him there, you will meet him again in Brazil during our 25th FFSI Worldwide Conference as he has already registered and obtained his visa. Another Rogers Company in Madagascar is in the process

of application into FFSI membership. It is expected that the company will be able to comply with all the requirements soon.

"1910 - THE AIRPLANE IS USED TO CARRY COMMERCIAL FREIGHT WHEN A WRIGHT COMPANY PLANE FLIES FROM DAYTON TO COLUMBUS, OHIO CARRYING 10 BOLTS OF SILK." FROM ISSA BALUCH'S BOOK TRANSPORT LOGISTICS - PAST, PRESENT AND PREDICTIONS. (2005)

Flynt International, Projects Expert in Hong Kong



Flynt has been very effective and professional in specializing to handle the critical and time sensitive projects.

Quidam - Cirque du Soleil, the worldwide popular musical and dance show, was performed in Hong Kong from mid December 2005 through early January 2006. Flynt was appointed as the official handling agent to arrange customs clearance, forwarding and delivery of sixty (60) containers of stage equipments into and out of Hong Kong.

Vinexpo - Asia-Pacific: In 2003, the wine market in Asia was estimated at US\$4 billion and is expected to increase to US\$5 billion in 2008. Asia is the leading spirits market in the world and accounts for 57% of

global consumption in 2003 and probably rising to 60% in 2008.

Flynt has been once again appointed by Vinexpo, the French Exhibition Organizer, to be the official handling agent for the forthcoming event to be held at Hong Kong Convention Centre in May 23-25, 2006. There will be over 400 wine exhibitors and it is expected that substantial volume of wines will be brought in and out of Hong Kong during this period.



News from Star Freight (Belgium) & Air-Sea Forwarders (U.S.A.)

STAR FREIGHT BELGIUM was founded in 1979 and has now branch offices in Antwerp, Ghent, Maasmechelen and Brussels. It is well-

known to all members as experts in both air and sea-freight.

STAR FREIGHT BELGIUM, is also very active in the small packages business. Parcels are dealt out via the company's Brussels center (Diegem) ideally located at 1 kilometer from the Brussels Airport cargo zone.

Every year, more than 200,000 shipments are handled

in the B to C markets as well as in the B to B market.

STAR FREIGHT also operates overnight deliveries for well-known companies in the automotive sector. Each shipment is followed by a tracking & tracing system.

New overnight services are organized in cooperation with Exapac in France. In case any member should need additional information about this service, you may freely contact Fred Berden at Brussels office email address: fred_berden@zieglergroup.com.

AIR-SEA FORWARDERS (U.S.A.), ranked #44 out of over 3,000 forwarders in the U.S.A. in terms of total annual sales in year 2004, has appointed a new Air Export Manager.

Jaffray Wee, a member of the LAX Air Freight Export team and a former Night Manager in LAX, is now in charge of all Air Exports from the station. All inquiries on air export shipments from the U.S.A. should be directed to Jaffray at his email address laxjwee@airseainc.com.



Pacific CMA Chairman Appoints Terrence de Kretser President

PARADIGM GLOBAL LOGISTICS (U.S.A.) has announced the promotion of Terrence de Kretser (former Executive Vice President) to President effective January 16, 2006. Terrence joined the Company in

2000 and during the past five years has successfully built up an international agency network and continuously brought big business from multinational accounts such as NYGARD and DILARDS.

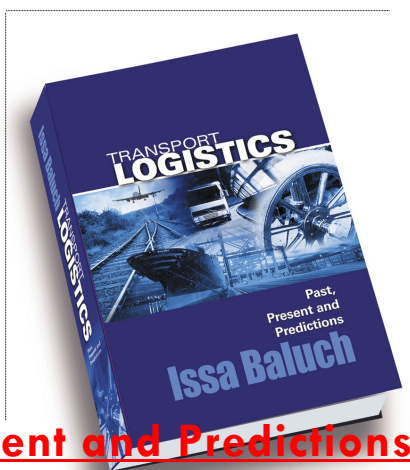
PARADIGM GLOBAL LOGISTICS belongs to the group of Pacific CMA, Inc., a publicly listed company in the U.S.A.



David de Kretser Becomes Governor of Victoria, Australia April 8, 2006

David de Kretser, uncle of our very own Terrence de Kretser - President of Paradigm Group (U.S.A.), was appointed Governor of Victoria, Australia. He will be installed on April 8, 2006.

The de Kretser family will join David in Australia from March 30 to April 3, 2006 to congratulate him and wish him well.



Issa Baluch's Book: Transport Logistics: Past, Present and Predictions

Issa Baluch, Chairman and CEO of Swift Freight International (FFSI Member in U.A.E.) and Immediate Past President of FIATA, has been invited to deliver a keynote speech at the World Bank's annual Transport Forum which will be held at the World Bank headquarters in Washington, D.C. in March, 2006. The weeklong event will review the evolution of transport policies and operations and

their implications for the World Bank's agenda and dialogue with world governments.

Baluch has been invited to speak on a topic from his recent book: Transport Logistics: Past, Present and Predictions.

Some reviews on his book:

"An interesting and thought-provoking exposition on sig-

nificant transport logistical developments across the globe. Issa has made an extensive survey of the historical context and presents logistical events in a very readable manner." - [Hwang Teng Aun \(President, Singapore Airlines Cargo\)](#)

"I have personally found the book to be very useful because it contains history, the current state of affairs, con-

cerns and recommendations, plus forecasts, all under one cover. Going back to historic mega projects like Great Pyramid, the Great Wall, the Forbidden City, and the Panama Canal provides interesting reading on logistics—a subject that can otherwise be rather dull." - [Dora Kay \(Head of Int'l Marketing, Airport Authority Hong Kong\)](#). For more information visit www.transportlogistics.com.

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FETA FREIGHT SYSTEMS INTERNATIONAL (FFSI) is a global network of freight forwarding companies rendering the full spectrum of transport services including multi-modal, logistics and other specialised cargo handling related activities.

FETA was organised in 1982 by a group of Far East Asia-based freight forwarders with the objective of seeking reliable, aggressive and locally managed companies to form a strong strategic global network of alliances. In 1989, a core of FETA members incorporated FETA FREIGHT SYSTEMS INTERNATIONAL LTD.

Its objective is to form a strong strategic alliances with prospective parties in potential countries trading under a unique name called FETA FREIGHT SYSTEMS. They will cater to the challenges of a globalising industry by offering the highest level of international freight forwarding and logistics services to the customers.

Any qualified forwarder who wants to develop and expand their network can be part of FETA FREIGHT SYSTEMS INTERNATIONAL



**We're on the
web:
<http://ffsi.info>**

25th FFSI Worldwide Conference Tentative List of Delegates

The next FFSI Annual Worldwide Conference will be held at Rio de Janeiro in Brazil on March 30, 2006 to April 1, 2006. The tentative list of delegates as of February 15, 2006 are as follows: (we continue to receive additional registrations and expect more to follow)

Members:

Peter Timmermann - Australia - International Cargo Express Pty Ltd
Ian Francis Gorman - Australia - International Cargo Solutions Pty Ltd
Fred Berden - Belgium - Star Freight N.V.
Luc Audiens - Belgium - Star Freight N.V.
Hans Rutten - Cambodia - FETA Freight Systems (Cambodia)
Oranooch Pakarat - Cambodia - FETA Freight Systems (Cambodia)
John Roza-Pereira - Canada - FIF Freight Systems (Canada) Inc.
Robert Lapointe - Canada - Prestige International Freight Forwarder Inc.
John Lam - China - Careship International Transportation Ltd.
Peter Zhu - China - Daysun Express (Beijing) Ltd.
Jiao Zaikui - China - Reach-All Global Logistics Co. Ltd.
Canny Chen - China - West True Dragon Transportation (Guangzhou)
Gerard Bertolini - France - M&M Militzer & Munch France
Uwe Breede - Germany - Hamann International GmbH Spedition + Logistik
Hans Joachim Honig - Germany - Hamann International GmbH Spedition + Logistik
Christian Koppel - Germany - M&M air sea cargo GmbH
Harald Mazarin - Germany - M&M air sea cargo GmbH
M.C. Tang - Hong Kong - FETA Freight Systems (Hong Kong)
K.Y. Tong - Hong Kong - Flynt International Forwarders
Francis Ng - Hong Kong - Flynt International Forwarders
Raymond Lee - Hong Kong - Flynt International Forwarders
Kochat Narendaran - India - Hindustan Cargo Ltd.
R.R. Balasubramanian - India - Worldwide Logistics (India) Pvt. Ltd.
T.P. Rajkumar - India - Worldwide Logistics (India) Pvt. Ltd.
V. Veerabadran - India - Worldwide Logistics (India) Pvt. Ltd.
Freddy Tan - Indonesia - PT Accord Logistics (Indonesia)
Takamura Hiromi - Japan - Towa Air Transport System Ltd.
O.D. Kwon - Korea - Nesura Express Co. Ltd.
Daniel Ng - Mauritius - Rogers Logistics Ltd.
Jimmy Li - Mauritius - Rogers Logistics Ltd.
Lloyd Kennoo - Mozambique - Rogers IDS LDA
Marc Kort - Netherlands - VCK Air B.V.
Rob van Steensel - Netherlands - VCK Rotterdam B.V.
Muhammad Asif Khan - Pakistan - Excel Freight Systems Pvt. Ltd.

Muhammad Saleem Butt - Pakistan - Excel Freight Systems Pvt. Ltd.
Shahzada Khuram Khan - Pakistan - Excel Freight Systems Pvt. Ltd.
Hazel Macaraig - Philippines - FETA Freight Systems Phils., Inc.
Dan Angeles - Philippines - FETA Freight Systems Phils., Inc.
Marek Ziemienczyk - Poland - M&M Air Cargo Service Polska S.A.
Ana Ferro - Portugal - Rangel Internacional, S.A.
John Ward - Republic of Ireland - Maurice Ward & Co. Ltd.
Laurence Pang - Singapore - Accord FETA Freight Pte. Ltd.
Lawrence Low - Singapore - Accord FETA Freight Pte. Ltd.
Tracy Choo - Singapore - Accord FETA Freight Pte. Ltd.
Boris Mulej - Slovenia - Intereuropa Co. Ltd.
Gregor Veseko - Slovenia - Intereuropa Co. Ltd.
Christopher Waterson - South Africa - Contract Forwarding
Warren Erfmann - South Africa - ZA Trans Logistics (Pty) Ltd.
Peter Schmidt-Loeffler - South Africa - ZA Trans Logistics (Pty) Ltd.
Josep Suriol - Spain - TYN Ramirez Hermanos S.A.
Franz Kneuehler - Switzerland - Lamprecht Transport Ltd.
Stanley Chen - Taiwan - FETA Freight Systems (Taiwan) Ltd.
Anthony Wong - Taiwan - FETA Freight Systems (Taiwan) Ltd.
Steven Seah - Thailand - FETA Freight Systems (Thailand) Co. Ltd.
Nil Tunasar - Turkey - Transorient International Forwarding Ltd.
Vincent Brank - U.A.E. - Swift Freight International LLC
Jim Wilson - U.K. - Wilgo Freight Services Ltd.
Peter Luetchford - Wilgo Freight Services Ltd.
Todd Hinkley - U.S.A. - Air-Sea Forwarders Inc.
Fernando Gonzalez - U.S.A. - P.O. Box International
Terrence de Kretser - U.S.A. - Paradigm Global Logistics
Nguyen Dai Thuc - Vietnam - Ha Thien Galaxy Express Forwarding

Observers/Guests:

Hugo Buser - Brazil - Ecotrans
Cathy Chen - China - Kasy Logistics (Tianjin)
Tom Uglialoro - U.S.A. - Aviation Services
Erich Espino - U.S.A. - Aviation Services